## HOMEBuyer/Seller™ issue 12

## What to Fix Up in your Home before You Sell

If you have a home that is overdue for a renovation, you might be worried that it will be difficult to sell as a "fixer-upper". In fact, you might delay listing your property for that reason.

The good news is, you don't need to fix up everything in your home to prepare it for sale. You can be selective and choose only those projects that are most likely to help your home show well and sell quickly.

Here are some projects to consider:

- Repairs. Few things stand out more during a viewing than something in obvious need of repair. That includes minor issues, like a dripping bathroom faucet, as well as major concerns, such as the central air conditioning unit not working. Get these repairs done.
- Painting. Painting is one of the easiest and most affordable DIY projects you can do. Yet the impact it can have on your home is stunning. Some rooms are completely transformed by a fresh coat of paint.
- Kitchens & Bathrooms. Buyers love to see great looking kitchens and bathrooms. In fact, there are even magazines devoted just to those rooms! You don't necessarily need to do a major renovation of these spaces, but a makeover can be a good idea. Consider replacing sinks, countertops, and/or cabinet hardware.



- Floors. If the floors in any of your rooms have become worn and unsightly, look at options for refreshing them. Consider replacing carpeting, refinishing hardwood, and/or getting tiles professionally cleaned and polished.
- Outdoors. Sometimes you can compensate (a little) for a less-than-ideal interior by sprucing up the outdoor space. Explore ways to improve your deck or patio, walkways, and landscaping.

Even if your home is older, you can make it more attractive to buyers with any one of these projects. Want more ideas for finding eager buyers for your home? Call today.

## Buying Extra Storage for your Electronic Records

There are many storage options for your household items. For example, receipts and other paper records can be stored in a file box. Seasonal items, such as winter clothing, can be put in the basement. You can even rent a local storage unit to help with decluttering.

But what about stuff that exists electronically? These days, many important records — vacation pictures, tax receipts, home videos, school documents, etc. — are in the form of PDFs, JPEGs, and other electronic

formats. Having those reside entirely on your computer is risky. What if your computer crashes?

Someone smart once said, "A computer file isn't a file until it's in two places." So, the solution is to store your important electronic documents in a second place. Here are the most common options:

 Portable storage. These are data storage devices that fit in the palm of your hand. For most homes, 1T (terabyte) of memory is plenty.

- Cloud storage. Box, DropBox, and iCloud are the biggest players here. The advantage of storing your documents "in the cloud" is that, unlike portable storage, you can't damage or lose it.
- Large backup units. These larger units continuously backup your files so you don't even have to think about it.

Whatever option you choose, the important thing is to have a duplicate or backup of your important files, so you never have to worry about losing them.

## Think, Act... Live!



"Take the time to enjoy the little things, for one day you may look back and realize they were big things." Robert Brault

"Life is a big canvas, throw all the paint on it you can." Danny Kaye

"If I had to live my life again, I'd make the same mistakes, only sooner." Tallulah Bankhead